

# **Business Continuity Solutions**

## Cloud Only - 1 year term



Provides complete backup of the environment to the cloud

3 TB of data in the cloud Unlimited data in the cloud

## Cloud/Hybrid Option A\* - 3 year term



#### initial.it on site appliance and cloud backup

Provides complete backup of the environment to the local device and the cloud Allows for server/workstation image "spin-up" for disaster recovery Includes up to 3 hours of IT labor for emergency "spin-ups" per year

3 TB of data in the cloud Unlimited data in the cloud

## Cloud/Hybrid Option B\* - 1 year term



#### Client provided on site appliance\*\* and cloud backup

Provides complete backup of the environment to the local device and the cloud Allows for server/workstation image "spin-up" for disaster recovery IT labor NOT included for emergency "spin-ups"

3 TB of data in the cloud Unlimited data in the cloud

<sup>\*</sup> Plans come with agents to install on any 2 machines.

<sup>\*\*</sup> Must be running Server 2012, have 2.5X free space and be under a mfg. warranty for the 1 year term.

<sup>3</sup> TB plans are subject to overage charges



## **Understanding Backup & Recovery Solutions**

## Complete Protection with an Automated System

Most businesses collect, retain, and transmit data on a daily basis that is critical to the success of their organization. The threat of data theft, natural disasters and hardware failures can result in a hard hit to a business' bottom line, costing days of downtime, thousands of dollars and irreversible damage to a business' reputation.

#### What's Covered and Prevented?



#### **Files and Folders**

Recover from the accidental deletion of any document, spreadsheet, or folder.



#### **Protect Against Closure**

43% of companies that experience disasters never re-open, 29% close within two years.



### **Exchange, SQL and System State**

Enable backup and recovery of Exchange, SQL data, and System State.



#### **Protect Revenue**

The average recovery costs resulting from a single data loss incident is \$10,000.



#### **Virtual Images**

Restore full VM images from the cloud back to your host or our site.



#### **Protect Against Outages**

SMBs experience an average of six outages per calendar year.

## Reliable, Highly Secure and Scalable

#### Manage Local and Offsite Backups

Our flexible solution allows for any of your data to be stored online and/or saved to local storage, eliminating the need for a separate local-only backup solution.

#### Military-grade Encryption

Files are secured using 256-bit AES encryption and a private encryption key. SSL technology is used in data transmission. Your data is protected both onsite and over the Internet.

### **Multiple Device Support**

Our solutions let you back up a single computer, server, multiple computers, laptops or even multiple offices.

